

Message Text

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SUBJECT; INFORMATION ON SMALL BUSINESS ADMINISTRATION AND
OFFICE OF MINORITY BUSINESS ENTERPRISE

REF: KUALA LUMPUR 5494

1. IN RESPONSE TO GOVERNMENT OF MALAYSIA REQUEST DESCRIBED
IN REFTTEL, BOTH SMALL BUSINESS ADMINISTRATION (SBA) AND
OFFICE OF MINORITY BUSINESS ENTERPRISE (DEPARTMENT OF COM-
MERCE) HAVE SUPPLIED INFORMATION FOR EMBASSY TO TRANSMIT
TO GOM. MATERIALS BEING POUCHED SEPARATELY UNDER COVER OF
TWO TRANSMITTAL SLIPS REFERENCED TO THIS TELEGRAM.
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2. FOLDER CONTAINING INFORMATION ON SBA AND SOME OF ITS
PROGRAMS INCLUDES PAMPHLET DESCRIBING SBA'S QUOTE 8(A)
BUSINESS DEVELOPMENT PROGRAM UNQUOTE, WHICH PROVIDES BUSI-
NESS OPPORTUNITIES TO MINORITY-OWNED AND OTHER ELIGIBLE
DISADVANTAGED SMALL FIRMS IN CONTEXT OF FEDERAL GOVERNMENT
PROCUREMENT ACTIVITIES. SBA ADVISES THAT THIS PROGRAM, ONE

OF SBA'S MOST IMPORTANT FOR SOCIALLY OR ECONOMICALLY DISADVANTAGED PERSONS, IS BEING EXTENSIVELY REVISED AND PAMPHLET MAY SOON BE OUT OF DATE. FOLDER ALSO INCLUDES SBA

FACT SHEET ENTITLED QUOTE MINORITY SMALL BUSINESS UNQUOTE AND SBA'S PUBLISHED RULES AND REGULATIONS.

3. OFFICE OF MINORITY BUSINESS ENTERPRISE (OMBE) PACKAGE OF PUBLICATIONS IS BEING POUCHED SEPARATELY FROM SBA MATERIALS DUE TO GIRTH OF OMBE PACKAGE. JANUARY/FEBRUARY 1978 EDITION OF OMBE PUBLICATION ENTITLED QUOTE ACCESS UNQUOTE SUMMARIZES (ON PAGE 9) REPORTS OF 23 MEMBERS OF INTERAGENCY COUNCIL FOR MINORITY BUSINESS ENTERPRISE. DURING FY 1977 FEDERAL GOVERNMENT DEPARTMENTS SPENT 2.0 BILLION DOLLARS FOR MINORITY BUSINESS SUPPORT ACCORDING TO THESE REPORTS. OVER HALF OF THE TOTAL (1.2 BILLION DOLLARS) REPRESENTS SALES OF MINORITY-PRODUCED GOODS AND SERVICES TO THE GOVERNMENT THROUGH BOTH COMPETITIVE BIDDING AND CONTRACTS AWARDED UNDER SBA'S SECTION 8(A) CONTRACTING PROGRAM. FY 1977 TOTAL ALSO INCLUDES 531.5 MILLION DOLLARS WORTH OF LOANS AND LOAN AND BOND GUARANTEES MADE TO MINORITY FIRMS (MOSTLY BY SBA), AND 320.5 MILLION DOLLARS IN FEDERAL GRANTS. PACKAGE INCLUDES OMBE'S SEPTEMBER 1977 GUIDE TO FEDERAL ASSISTANCE PROGRAMS FOR MINORITY BUSINESS ENTERPRISES, AS WELL AS A SPECIAL FOLDER OF MATERIALS PERTAINING TO SMALL BUSINESS INVESTMENT COMPANIES ORGANIZED UNCLASSIFIED

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UNDER SECTION 301(D) OF THE SMALL BUSINESS INVESTMENT ACT SOLELY TO ASSIST DISADVANTAGED ENTREPRENEURS. MUCH OF THIS LAST NAMED MATERIAL DUPLICATES AND OVERLAPS MATERIALS IN THE ABOVE-MENTIONED SBA FOLDER.

4. EMBASSY MAY ALSO WISH TO CONSULT OMBE AND SBA ENTRIES IN U.S. GOVERNMENT MANUAL. THEY BEGIN ON PAGES 152 AND 624 OF THE 1977/1978 EDITION OR PAGES 143 AND 613 OF THE 1976/1977 EDITION. VANCE

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